

Date: Thu, 24 Aug 95 17:46:11 PDT  
From: brewster (Brewster Kahle)  
To: wais-staff  
Cc: brewster  
Subject: My visit to the AOL HQ

WAISites,

I met with Steve Case, Ted Leonsis, Len Leader, Mike Connors, and Bill Dunn in the last couple of days.

It was a bad-news/good-news/great-news set of meetings.

Bad news: I got beat up for WAIS's financial performance and it became clear that there is little visibility in the management and business model changes that have been made here at their level.

Good news: I am glad they care, however. Since I am the one they are asking about this, I will respond and try to get closure at that level on changes.

Great news: I have been charged to "coordinate a long-term technology strategy for the Internet" as a direct report to Mike Connors. I will be drawing on our technical expertise here and elsewhere in AOL to do this. (I really need the help!) I am not sure when the new position will take effect, but this is the direction. (see below)

I am psyched that things are going in a possitive direction for both production services and product.

-brewster

Subj: Technology Strategy for Internet  
Date: 95-08-24 09:25:37 EDT  
From: MConnors  
To: Appelman,DHKirk,DaveButler  
To: wjh@navisoft.com,udi@ubique.co.il  
CC: brewster@wais.com,DGang  
CC: lisag@gnn.com,LynC2,Audrey  
CC: BSchuler1,Leonsis,Steve C  
CC: NaviSoft,Zgi,RayIIN,Korn,MSeriff

I have invited Brewster Kahle to coordinate a long-term technology strategy for the Internet. Each of you (as well as your counterparts in the Brand, GNN and Corporate Development) have views, projects and products underway which have important implications for AOL's long-term Internet involvement. Brewster will be contacting you over the next several weeks to get your views and input.

Mike

Mime-Version: 1.0  
Date: Mon, 7 Aug 1995 17:10:00 -0800  
To: bschuler@medior.com, BSchuler1@aol.com  
From: brewster@wais.com (Brewster Kahle)  
Subject: One-on-one Meeting minutes  
Cc: deanna

Barry,

As I understand it, this how we left it today. Please correct anything.

\* Weekly one-on-one's, scheduled for Monday 11AM's starting skipping next 2 weeks.

\* My Job responsibilities:

Manage WAISserver development and support.

Talk to Lydia on what of WAISserver might be useful to Navi\*

Survey the assets of WAISserver (I would like to post this the usual suspects)

See if there is something in the GNN sphere that is interesting/useful.

(No WAIS Inc financial or operational responsibility)

\* Current WAIS product people (people in the jeep):

Brewster

Deanna: Brewster's assistant and generally useful person.

Edy: Manager of engineering and support

Nick: Manager of Planning

Harry: Product development and support

Will: Product development and support

Dilip: Protocol development and support

Marion: Product releases

Tom Ajabi: Product support

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Dia Cheney: Doc's, Marketing Comm, etc.

Harry and Will will drop to just part time of support. We need 2 more engineers.

\* Barry will get approval for my position of WAISserver Support and get back to me before the end of the week.

\* Contact Ray Oglethorpe on possible support personnel in SF.

Enjoy your vacation.

-brewster